



## SYSTEMS LEADERSHIP: trust building

# COACHING, MENTORING, AND SUPERVISORY COUNSELING

Helping employees achieve their potential relies on a trust relationship. An essential strategy for building trust is knowing when and how to utilize the differing skill sets of coaching, mentoring, and supervisory counseling. Coaching, Mentoring, and Supervisory Counseling helps participants understand the difference in these three strategies and how to best utilize each of them to help their teams achieve maximum potential.

### Objectives:

By the end of this workshop, participants will be able to:

- Understand the dynamics of today's workforce, its benefits and barriers to creating high performance organizations
- Determine strategies to build trust in the relationship with your employees
- Describe the difference between coaching, mentoring and supervisory counseling
- Identify when it is appropriate to utilize the coaching, mentoring and supervisory counseling techniques
- Design effective coaching, mentoring and supervisory counseling plans and/or programs

