

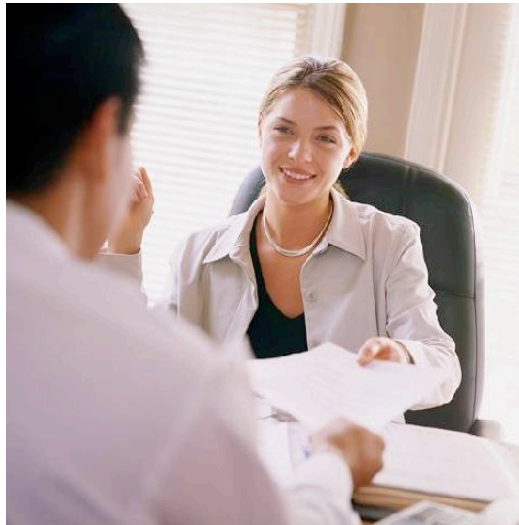


## Behavioral Interviewing

### Objectives:

By the end of this workshop, participants will be able to:

- Develop a structured interview
- Apply interview techniques while focusing on maintaining control of the interview
- Use behavior-based interviewing strategies



## Summary

According to Harvard Business Review, employers have only about a 14% likelihood of making a good hire based on an average interview. In order to increase the likelihood of successful hires, Harvard Business Review recommends using a whole person approach that includes Behavioral Interviewing technique. Behavioral Interviewing provides the tools organizations need to conduct more effective interviews and make better choices when hiring new personnel.

This workshop includes: A comprehensive overview of behavioral interviewing, how to review resumes and/or applications, asking legally defensible hiring questions, and post-interview follow up strategies. Behavioral Interviewing features the video *More Than a Gut Feeling III*.