



CITY MANAGER

Eustis, Florida

Annual Salary: \$180,000 –
\$230,000 DOE/DOQ

Are you a strategic, results-driven executive leader who can guide complex municipal operations and deliver high-impact community outcomes? If so, apply to be the City of Eustis' next City Manager!

We're looking for an exceptional, forward-thinking leader who is:

- Experienced in municipal management and economic development
- Skilled at building relationships with elected officials and the community
- Proven in leading organizational performance and delivering major projects

America's Hometown – read on to learn more about this opportunity!





ABOUT THE COMMUNITY

The City of Eustis is a vibrant, lakefront community in Central Florida known for its small-town charm, natural beauty, and strong sense of community. Located in Lake County, just northwest of Orlando, Eustis offers residents a relaxed lifestyle with convenient access to a major metropolitan area.

Eustis is situated along Lake Eustis, part of the Harris Chain of Lakes, making it a premier destination for boating, fishing, and waterfront recreation. The historic downtown features brick-lined streets, locally owned shops, restaurants, and a historic theater, blending heritage with modern amenities. Community events such as GeorgeFest—longest, continuously-running festival honoring George Washington—along with monthly street festivals and seasonal celebrations, contribute to its unique identity.

With scenic parks, recreational amenities, and a welcoming atmosphere, Eustis continues to attract residents and visitors alike. The community honors its history while embracing thoughtful growth, offering a rare opportunity for future development in its historic downtown.

Tourism



History



POPULATION
25,067



MEDIAN HOUSEHOLD INCOME
\$65,373



MEDIAN HOME VALUE
\$270,700
AVERAGE MONTHLY RENT:
\$1,135

GOVERNANCE & ORGANIZATION

Eustis operates under a council-manager form of government with a five-member City Commission elected to four-year terms in non-partisan elections. The Mayor is selected annually from among the Commission.

The City provides a full range of services including:

- Public Safety (Police and Fire)
- Public Works and Utilities
- Parks and Recreation
- Library

The City Manager serves as the Chief Executive Officer and oversees all municipal operations.



THE JOB

The City Manager serves as the Chief Executive Officer for the City of Eustis and provides strategic leadership for municipal operations, community initiatives, and long-range planning efforts. Working closely with the City Commission, department leaders, and community stakeholders, the City Manager helps advance the City's vision while maintaining high-quality public services.

Reporting to the City Commission, the new City Manager will:

- Lead downtown and waterfront redevelopment initiatives
- Drive economic development and investment strategies
- Foster a positive, team-oriented organizational culture
- Build trust through community engagement and transparency
- Foster regional partnerships and secure external funding opportunities

Divisions within the Organization:

- Public Safety (Police and Fire)
- Public Works & Utilities
- Development Services
- Economic Development
- Parks & Recreation
- Events & Communications
- Library & Historical Museum
- Human Resources
- Building Services
- Finance
- Information Technology
- City Clerk



EMPLOYEES

256 FULL-TIME



CURRENT FISCAL YEAR BUDGET

\$185.25

MILLION

COMMUNITY PRIORITIES

- Downtown and waterfront redevelopment initiatives
- Expansion of economic development and target industry recruitment



IDEAL CANDIDATE

The ideal candidate is a strategic, action-oriented leader with a strong background in municipal management, economic development, and organizational leadership. This individual will bring a proven ability to execute complex projects, particularly in redevelopment and capital improvement initiatives.

They will demonstrate exceptional communication and interpersonal skills, with the ability to build consensus among elected officials, staff, and the community. A strong financial and business acumen is essential, along with experience leveraging partnerships and external funding.

The successful candidate will be visible, approachable, and committed to fostering trust and transparency, while maintaining a results-driven approach to leadership and organizational excellence.

EXPERIENCE & QUALIFICATIONS

Required:

- Bachelor's degree in Public Administration, Business Administration, or related field
- 5–10 years of executive-level municipal leadership experience
- Strong knowledge of municipal finance and operations

Preferred:

- Master's degree (MPA or related)
- Experience in a council-manager form of government
- Background in economic development and redevelopment projects



SALARY & BENEFITS

Compensation: \$180,000 – \$230,000 DOE/DOQ

Health Benefits: Medical, dental, and life insurance

Paid Leave: Vacation and sick leave (8 hours/month each), plus 40 hours administrative leave

Retirement: Empower 401a (4% employee / 6% City contribution, 5-year vesting) and optional 457b

Additional Perks: Car allowance, city-provided phone, free employee gym, potential relocation assistance

HOW TO APPLY

Apply Here



For more information on this position, contact:

Kevin Knutson, Senior Vice President

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The City of Eustis is an Equal Opportunity Employer and does not discriminate on the basis of race, color, religion, gender, national origin, age, or disability. Applicants selected as finalists will be subject to a comprehensive background check.